

Installer:

Consultant:

Questions about the Installer and Provider

- 1. How long have they been in business?
- 2. How much experience do they have working with your energy retailer?
- 3. Will they be able to assist in organising connection to the grid?
- 4. What accreditation do they hold, and will a CEC accredited installer be conducting the install?
- 5. Are their products, qualifications and accreditation's in line with the Government requirements for claiming Government incentives, subsidies, rebates?
- 6. Will they handle or assist with the Government incentive paperwork for you? If so do you just pay the difference or will you receive a rebate?
- 7. Do they have finance options?
- 8. What documentation will you receive both before and after the install?
- 9. Who should you contact if there is a problem with the system/installation? Where are they located? Who is responsible for ensuring that warranties are serviced in a timely manner?
- 10. What is the Feed-in Tariff you can receive?

Questions about the Solar System and Installation

1. What system setup do they recommend for your property and energy needs?
2. What's the maximum size solar system you can install?
3. What size system do they recommend you install?
4. What are the brands and models of the products they have available and where are they made?
5. What are the upfront costs of the system?
6. Is this cost including any discounts from Government Incentives?
7. What is the expected payback period/ROI for the system?
8. What warranties are available for the different parts/components of the system in the quote?
9. Do the warranties cover shipping and labor if a part or the system needs replacing?
10. Under what circumstances will the warranty become void?
11. What is the expected impact this size system will have on your bill quarterly/annually?



- 12. What direction will the panels face and what affect will this have on production?
- 13. What impact will the Feed-in Tariff have on your bill?
- 14. What is the maintenance required for this system?
- 15. Will you be able to expand the system or add battery storage in the future? What will this entail?
- 16. What is the life expectancy of this system?
- 17. Is shading going to be an issue?
- 18. Does the inverter have communication software?
- 19. How can you track the energy production and consumption with this system?



Questions About Battery

- 1. What battery storage options do you have with your current system?
- 2. Will they need to replace your inverter or add additional solar panels to your current system before adding battery?
- 3. Does or will your system generate enough energy to store excess to use at night?
- 4. What is the expected impact to your bill that adding battery storage will have?
- 5. What are the brands and models of the batteries they have available?
- 6. What is the life cycle of the battery? How many years would they expect this to last?
- 7. What is the depth of discharge for the recommended battery?
- 8. What is the warranty and its terms and conditions?
- 9. What is the expected payback period/ROI?

